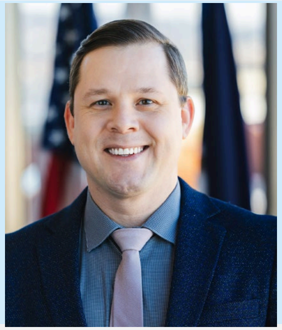
FINANCE, ACCOUNTING, AND PROCUREMENT ENTERPRISE RESOURCE PLANNING (ERP) SYSTEM
RFP-25-024

PREPROPOSAL MEETING| JUNE 30, 2026

TODAY'S PRESENTERS



Procurement Manager

Igor Scherbakov

Director of Finance

Lake Akinkugbe

OUTLINE

AlexRenew

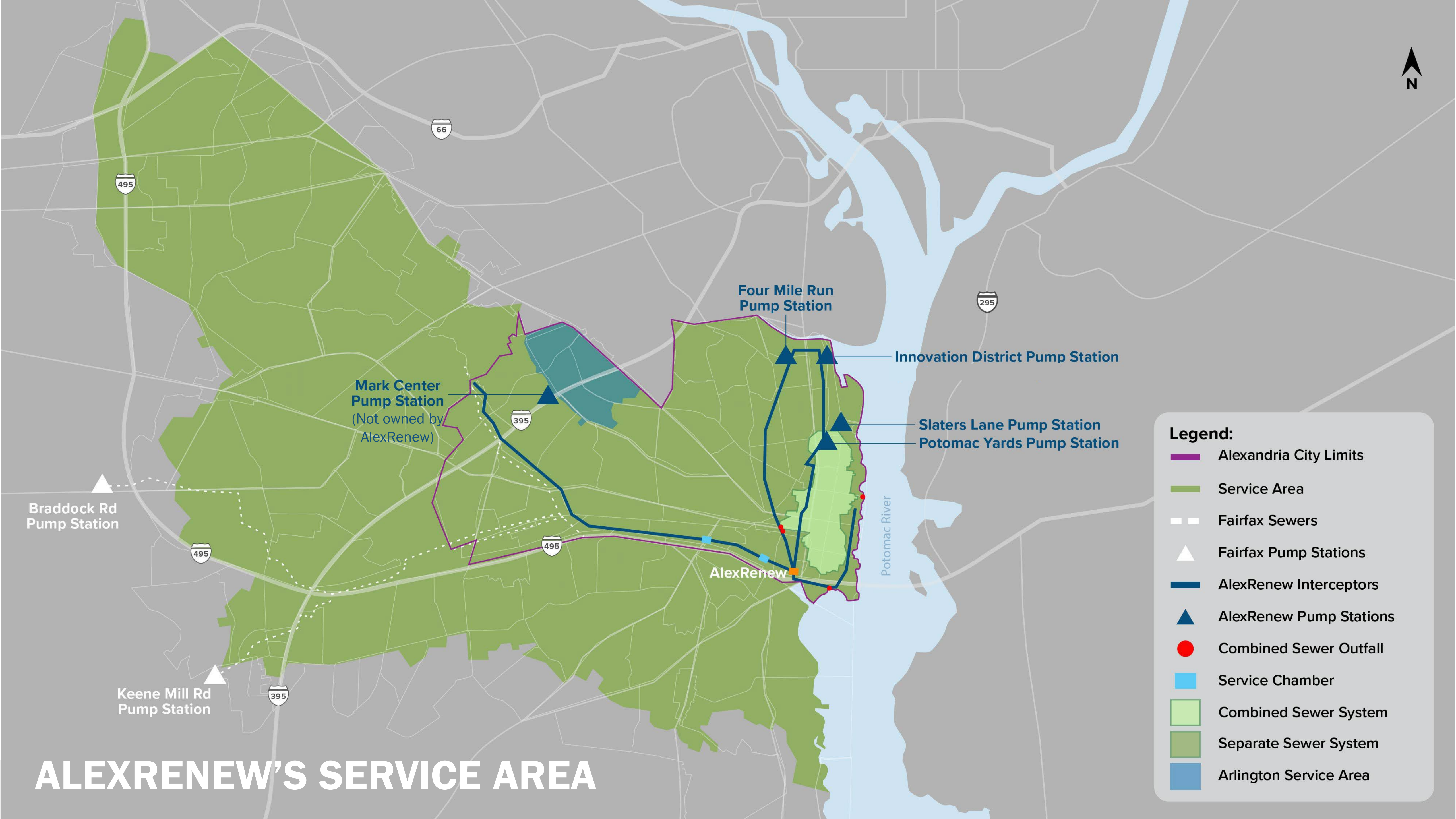
OVERVIEW

Purifies 13 billion gallons of wastewater each year

Serves a population of about 300,000 people in Alexandria and portions of Fairfax County

Established in 1952 as an independent authority

Governed by a 5-member citizen Board



N
66
495
295
395
495
495
395
Four Mile Run Pump Station
Innovation District Pump Station
Mark Center Pump Station (Not owned by AlexRenew)
Slaters Lane Pump Station
Potomac Yards Pump Station
Braddock Rd Pump Station
Keene Mill Rd Pump Station
AlexRenew
Potomac River
Legend:
Alexandria City Limits
Service Area
Fairfax Sewers
Fairfax Pump Stations
AlexRenew Interceptors
AlexRenew Pump Stations
Combined Sewer Outfall
Service Chamber
Combined Sewer System
Separate Sewer System
Arlington Service Area
ALEXRENEW'S SERVICE AREA

AlexRenew

STRATEGIC PLAN

MISSION

Treat wastewater to protect public health and the waterways that connect us.

VISION

Every drop of water contributes to a thriving community and healthy environment for all.

STRATEGIC GOALS

Operational Excellence

Taking proactive steps to meet current and future challenges

Thriving Workforce

Investing in our staff and fostering a culture of belonging

Environmental Sustainability

Being good stewards of our resources to minimize our impact on the environment

Commitment to Community

Strengthening connections with the public and providing affordable service

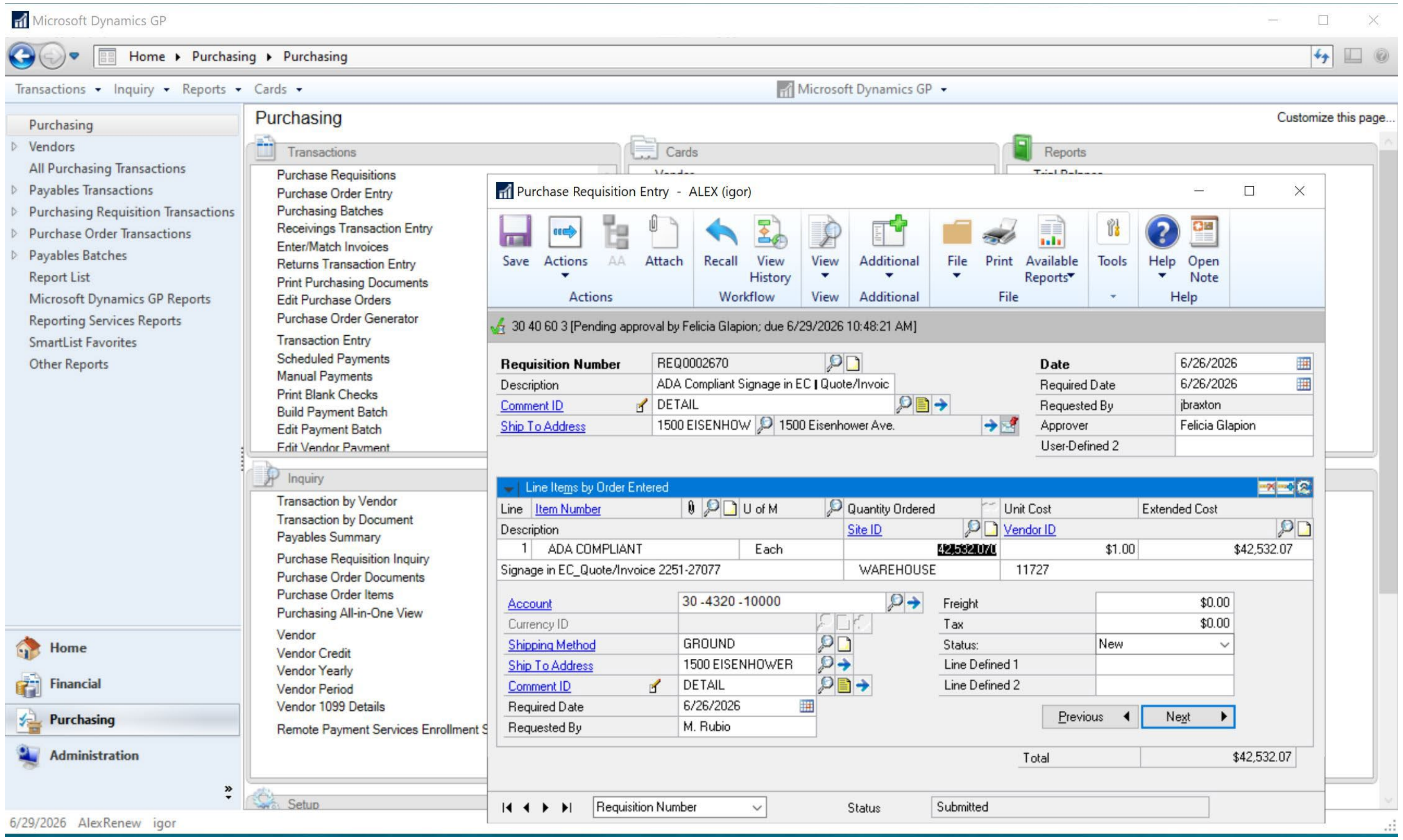
Strategic Partnerships

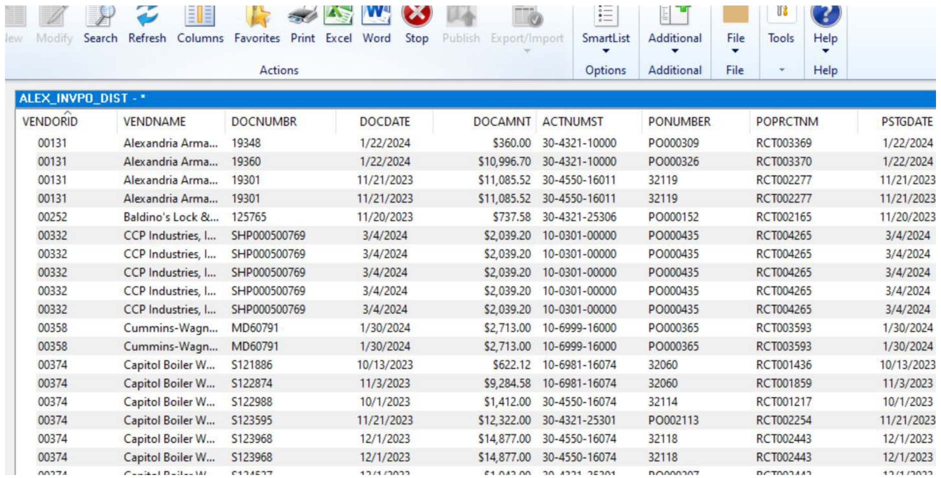
Promoting watershed-level thinking through collaboration and advocacy

AlexRenew

EXISTING SYSTEM OVERVIEW

- Microsoft Dynamics GP (“Great Plains”) 18.6.1695
- Hosted through an on-premise server
- Multiple add-ons for basic functionality: Mekorma Payment Hub Legacy, EOne Popdock Extender, WilloWare, Fast Path Config AD





VENDORID	VENDNAME	DOCNUMBR	DOCDATE	DOCAMNT	ACTNUMST	PONUMBER	POPRCTNM	PSTGDATE
00131	Alexandria Arma...	19348	1/22/2024	$360.00	30-4321-10000	PO000309	RCT003369	1/22/2024
00131	Alexandria Arma...	19360	1/22/2024	$10,996.70	30-4321-10000	PO000326	RCT003370	1/22/2024
00131	Alexandria Arma...	19301	11/21/2023	$11,085.52	30-4550-16011	32119	RCT002277	11/21/2023
00131	Alexandria Arma...	19301	11/21/2023	$11,085.52	30-4550-16011	32119	RCT002277	11/21/2023
00252	Baldino's Lock &...	125765	11/20/2023	$737.58	30-4321-25306	PO000152	RCT002165	11/20/2023
00332	CCP Industries, I...	SHP000500769	3/4/2024	$2,039.20	10-0301-00000	PO000435	RCT004265	3/4/2024
00332	CCP Industries, I...	SHP000500769	3/4/2024	$2,039.20	10-0301-00000	PO000435	RCT004265	3/4/2024
00332	CCP Industries, I...	SHP000500769	3/4/2024	$2,039.20	10-0301-00000	PO000435	RCT004265	3/4/2024
00332	CCP Industries, I...	SHP000500769	3/4/2024	$2,039.20	10-0301-00000	PO000435	RCT004265	3/4/2024
00332	CCP Industries, I...	SHP000500769	3/4/2024	$2,039.20	10-0301-00000	PO000435	RCT004265	3/4/2024
00358	Cummins-Wagn...	MD60791	1/30/2024	$2,713.00	10-6999-16000	PO000365	RCT003593	1/30/2024
00358	Cummins-Wagn...	MD60791	1/30/2024	$2,713.00	10-6999-16000	PO000365	RCT003593	1/30/2024
00374	Capitol Boiler W...	S121886	10/13/2023	$622.12	10-6981-16074	32060	RCT001436	10/13/2023
00374	Capitol Boiler W...	S122874	11/3/2023	$9,284.58	10-6981-16074	32060	RCT001859	11/3/2023
00374	Capitol Boiler W...	S122988	10/1/2023	$1,412.00	30-4550-16074	32114	RCT001217	10/1/2023
00374	Capitol Boiler W...	S123595	11/21/2023	$12,322.00	30-4321-25301	PO002113	RCT002254	11/21/2023
00374	Capitol Boiler W...	S123968	12/1/2023	$14,877.00	30-4550-16074	32118	RCT002443	12/1/2023
00374	Capitol Boiler W...	S123968	12/1/2023	$14,877.00	30-4550-16074	32118	RCT002443	12/1/2023

OUR GOALS FOR THE NEW ERP:

A system that's easy to access and intuitive to users

- Move to a cloud-based platform with mobile capability
- Improve user interface

A system that encourages more efficient processes

- Streamline financial processes
- Improve invoice workflow processes

A system that minimizes manual input

- Integrate with other existing systems
- Automate routine report generation

Add missing functionality

- Manage and track contracts
- Provide real-time visibility into financial and procurement data status

ERP SELECTION PROCUREMENT PROCESS

REQUEST FOR INFORMATION

February-May 2026

Goals:

- Informed AlexRenew about current state of the system capabilities
- Created a list of interested Respondents for RFP distribution
- Allowed AlexRenew team to preview modern ERP systems in short informal demonstrations

RFP FOR SYSTEM SELECTION

June - October 2026

Goal:

- Select a system that best aligns with AlexRenew needs

RFP FOR IMPLEMENTATION SERVICES (IF NEEDED)

October 2026-February 2027

Goal:

- Select a a capable system integrator to implement the new ERP at AlexRenew

PROCUREMENT TIMELINE

June 23, 2026
Proposal Posted

June 30, 2026
Preproposal Meeting

July 21, 2026
Last day for Questions

August 4, 2026
Submit Proposals

August 25, 2026
Notifications of Shortlist

September 15-22
Product demonstrations

October 1
Shortlist and negotiations

October 2026
Contract award

PROPOSAL CONTENTS

FOLLOW THE CHECKLIST >

RFP-26-012 Checklist

Respondent Name: ______________________________

The purpose of the RFP Checklist is to aid the Respondent to ensure all submittal requirements have been included in the Respondent's Proposal and to provide a page reference indicating the location of each submittal requirement in the Proposal.

Contents	Checklist	Proposal Page Reference
Cover Page	☐	
This Checklist	☐	
Table of Contents	☐	
Submittal Letter	☐	
Qualifications	☐	
System Functionality, Technical Requirements, and Features	☐	
Completed Minimum Qualifications and Technical Requirements Form (provided as Attachment A)	☐	
Completed Functional and Technical Requirements/Specifications (provided as Attachment B)	☐	
RFP-26-012 Checklist (provided as Attachment C)	☐	
SCC Registration Form (Provided as Attachment D)	☐	

AlexRenew, VA

Enterprise Resource Planning System - Functional Requirements Matrix

Outline of Functional Areas:

- Finance
  - Accounts Payable
  - Accounts Receivable
  - Banking
  - Budget
  - Fixed Assets
  - General Ledger
  - Purchasing
  - Project Accounting
- Inventory Management
- General and Technical

Key

Respondents's capability to provide	*Code*
Provided for in the base system with standard configuration options or enhanced configuration included in the quoted cost	Std
Provided for in base system of Future release	Future
Third Party Add-On to base system	3rd Party
Provided for by Custom modification of base system	Custom
Cannot Provide	NA

Functional and Technical Requirements/Specifications Form (Attachent B)

Business Area	Functional Area	Use Case	Requirement	Priority	Response	Comments
			verify GL is valid, vendor exists in vendor file, etc.).	H		
Finance	Accounts Payable	Enter invoices	Ability for a user to make a correction to an invoice entry while it is in the approval queue. The corrected amount can go through the approval queue without re-entering the entire invoice.	H		
Finance	Accounts Payable	Enter invoices	Ability to process one invoice or multiple invoices from one purchase order and/or for one purchase order line item.	H		
Finance	Accounts Payable	Enter invoices	Ability to require follow-up actions before processing payments if the amount due on the vendor invoice exceeds the current encumbrance by more than a tolerable threshold (i.e., contact vendor, determine reason for difference, and obtain necessary workflow approvals).	H		

RFP-26-012 EVALUATION FACTORS AND WEIGHTING

MINIMUM QUALIFICATIONS AND TECHNICAL REQUIREMENTS

Pass/Fail

SYSTEM FUNCTIONALITY, TECHNICAL REQUIREMENTS, AND FEATURES

- Complete the questionnaire in the Attachment B to verify the functionality and features of the proposed software product(s).

60 points

RESPONDENT QUALIFICATIONS

- Five (5) client reference that are currently operating the PROPOSED solution
- Preferences for: public utilities or entities, organizations that converted from Microsoft Dynamics GP (Great Plains), agencies located in the local region

40 points

RFP-26-012 EVALUATION PROCESS

Respondents must indicate that they meet the minimum Technical Requirements in order for their proposal to be evaluated.

WRITTEN PROPOSAL EVALUATION AND SHORTLIST

Attachment B evaluation
Referenced project evaluation
Reference checks

SYSTEM DEMONSTRATIONS

Live system demonstrations for shortlisted Respondents
Evaluation based on demonstrations

NEGOTIATION

Clarifications of system capabilities
License selection
Negotiations on price and contract terms for licenses

NEXT STEPS

July 21, 2026: 2:00PM ET
Deadline for Questions

August 4, 2026; 2:00PM ET
Deadline to Submit Proposals

ALEXRENEW POINT OF CONTACT

Igor Scherbakov
Procurement Manager
ERP-RFP-26-012@alexrenew.com

AlexRenew

Meeting Sign-In

Meeting Title: OPTIONAL PRE-PROPOSAL MEETING RFP 26-012: FINANCE, ACCOUNTING, AND PROCUREMENT ERP SYSTEM

Date: June 30, 2026, 11:00AM

No.	Name	E-mail
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16	Riley Davis - RDA Systems	
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18	Thomas Cook (Unverified)	
19	Nick Richardson (Unverified)	
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24	Premjit Singh	PWaseer@brightpointinfotech.com
25	Mayowa Fanu	mfanu@opengov.com
26	Sidd Kadam	sidd@promateus.com
27	David Roberts	david.roberts@alexrenew.com
28	Sonal (Unverified)	
29	Dishal Singh	DSingh@brightpointinfotech.com
30	Rose Amete	RAmete@comcentia.com
31	Chidimma Okoye	COkoye@comcentia.com
32	Dele Ojelabi - Comcentia LLC	dojelabi@comcentia.com
33	Kyle (Unverified)	
34	Sean, RDA (Unverified)	
35	Bouchra Ahouchi	bahouchi@ibm.com