



DATE: August 2, 2011

Brown, Edwards & Company, L.L.P.
124 Newman Avenue
Harrisonburg, Virginia 22801

Attention: Norman D. Yoder, Partner

Reference: RFP11-27 – Professional Audit Services

ACCEPTANCE AGREEMENT

Contract Number: RFP11-27

This acceptance agreement signifies a contract award to Brown, Edwards & Company, L.L.P. for Professional Audit Services. The period of the contract is from fiscal year ending September 30, 2011 through September 30, 2013 with three (3) one-year renewal options.

The contract documents shall consist of:

- 1) This Acceptance Agreement;
- 2) Request for Proposal RFP11-27 and all addenda;
- 3) Brown, Edwards & Company, L.L.P. Technical and Cost Proposal dated June 23, 2011;
- 4) Brown, Edwards & Company, L.L.P. revised cost proposal dated August 2, 2011;
- 5) The signed Memorandum of Negotiations.

Please note that this is not an order to proceed. A Purchase Order, which constitutes your notice to proceed, will be issued by the Authority. Please provide your Insurance Certificate according to General Conditions and Instructions to Bidders paragraph 43 within ten (10) days of receipt of this letter.

Sincerely,

Lander Napper
Purchasing Agent



MEMORANDUM OF NEGOTIATION

RFP11-27

The Alexandria Sanitation Authority (hereinafter called the Authority) and Brown, Edwards & Company, L.L.P.(hereinafter called the Contractor) hereby agree to the following in the execution of Contract RFP11-27. The final contract contains the following items:

- a. Alexandria Sanitation Authority contract RFP11-27
- b. All Addenda
- c. Brown, Edwards & Company, L.L.P. Technical and Business proposal as amended by this Memorandum of Negotiations
- d. The Memorandum of Negotiations

The following are to be included in the contract:

Brown, Edwards & Company	Billing Rates at Standard Rates
-------------------------------------	--


Partners	\$250.00 per hour
Managers	\$165.00 per hour
Senior Accountants	\$120.00 per hour
Assistant Accounts	\$90.00 per hour
Clerical	\$80.00 per hour

Prices for first 3 year audit

September 30, 2011 Audit	\$34,500.00
September 30, 2012 Audit	\$35,500.00
September 30, 2013 Audit	\$36,500.00

All other prices, terms, and conditions remain the same.

ACCEPTED BY:



 Norman D. Yoder
 Brown, Edwards & Company, L.L.P

8/2/2011

 Date


Memorandum of Negotiations
RFP 11-27
Page 3 of 3



Karen Pallansch
Engineer Director
Alexandria Sanitation Authority

8/8/11

Date



Lander Napper CPPB
Purchasing Agent
Alexandria Sanitation Authority

8/5/2011

Date